

## 2018 TEHACHAPI MLS MEMBERSHIP DUES SCHEDULE FOR NEW MEMBERS

| MLS MONTHLY FEES                   |                          |                  |                  |  |                           |                              |                                    |                | MLS OPTIONAL FEES        |                               |                          |                                      |                         | Tehachapi MLS TOTAL DUE |
|------------------------------------|--------------------------|------------------|------------------|--|---------------------------|------------------------------|------------------------------------|----------------|--------------------------|-------------------------------|--------------------------|--------------------------------------|-------------------------|-------------------------|
| MONTH                              | APPLICATON FEE<br>BROKER | ANNUAL DUES \$75 | MONTHLY FEE \$65 | ** /- MLS REACTIVATION FEE (see below) | ! MLS Orientation Deposit | MLS ASSISTANT FEE \$32.50/mo | 14th of mo, ADD Next Quarters Fees | TOTAL MLS FEES | SentriLock Key Card \$11 | *Key Card Maint Fee \$6.50/mo | Key Card Reactivate \$15 | Staff Input Listing \$30 or \$20 pic | TOTAL MLS Optional FEES |                         |
| <b>JANUARY, FEBRUARY, MARCH</b>    |                          |                  |                  |  |                           |                              |                                    |                |                          |                               |                          |                                      |                         |                         |
| Broker                             | \$ 500                   | \$ 75            | \$ 195           |  | \$ 100                    | \$97.50                      |                                    |                | \$ 11                    | \$39.00                       |                          |                                      |                         |                         |
| Agent                              | \$ -                     | \$ 75            | \$ 195           |  | \$ 100                    | \$97.50                      |                                    |                | \$ 11                    | \$39.00                       |                          |                                      |                         |                         |
| <b>FEBRUARY, MARCH</b>             |                          |                  |                  |  |                           |                              |                                    |                |                          |                               |                          |                                      |                         |                         |
| Broker                             | \$ 500                   | \$ 75            | \$ 130           |  | \$ 100                    | \$ 65                        |                                    |                | \$ 11                    | \$32.50                       |                          |                                      |                         |                         |
| Agent                              | \$ -                     | \$ 75            | \$ 130           |  | \$ 100                    | \$ 65                        |                                    |                | \$ 11                    | \$32.50                       |                          |                                      |                         |                         |
| <b>MARCH</b>                       |                          |                  |                  |  |                           |                              |                                    |                | April, May, June         |                               |                          |                                      |                         |                         |
| Broker                             | \$ 500                   | \$ 75            | \$ 65            |  | \$ 100                    | \$32.50                      | \$195; \$292.50(w/Assist)          |                | \$ 11                    | \$26.00                       |                          |                                      |                         |                         |
| Agent                              | \$ -                     | \$ 75            | \$ 65            |  | \$ 100                    | \$32.50                      | \$195; \$292.50(w/Assist)          |                | \$ 11                    | \$26.00                       |                          |                                      |                         |                         |
| <b>APRIL, MAY, JUNE</b>            |                          |                  |                  |  |                           |                              |                                    |                |                          |                               |                          |                                      |                         |                         |
| Broker                             | \$ 500                   | \$ 60            | \$ 195           |  | \$ 100                    | \$97.50                      |                                    |                | \$ 11                    | \$97.50                       |                          |                                      |                         |                         |
| Agent                              | \$ -                     | \$ 60            | \$ 195           |  | \$ 100                    | \$97.50                      |                                    |                | \$ 11                    | \$97.50                       |                          |                                      |                         |                         |
| <b>MAY, JUNE</b>                   |                          |                  |                  |  |                           |                              |                                    |                |                          |                               |                          |                                      |                         |                         |
| Broker                             | \$ 500                   | \$ 60            | \$ 120           |  | \$ 100                    | \$ 65                        |                                    |                | \$ 11                    | \$91.00                       |                          |                                      |                         |                         |
| Agent                              | \$ -                     | \$ 60            | \$ 120           |  | \$ 100                    | \$ 65                        |                                    |                | \$ 11                    | \$91.00                       |                          |                                      |                         |                         |
| <b>JUNE</b>                        |                          |                  |                  |  |                           |                              |                                    |                | July, Aug, Sept          |                               |                          |                                      |                         |                         |
| Broker                             | \$ 500                   | \$ 60            | \$ 60            |  | \$ 100                    | \$32.50                      | \$195; \$292.50(w/Assist)          |                | \$ 11                    | \$84.50                       |                          |                                      |                         |                         |
| Agent                              | \$ -                     | \$ 60            | \$ 60            |  | \$ 100                    | \$32.50                      | \$195; \$292.50(w/Assist)          |                | \$ 11                    | \$84.50                       |                          |                                      |                         |                         |
| <b>JULY, AUGUST, SEPTEMBER</b>     |                          |                  |                  |  |                           |                              |                                    |                |                          |                               |                          |                                      |                         |                         |
| Broker                             | \$ 500                   | \$ 50            | \$ 195           |  | \$ 100                    | \$97.50                      |                                    |                | \$ 11                    | \$78.00                       |                          |                                      |                         |                         |
| Agent                              | \$ -                     | \$ 50            | \$ 195           |  | \$ 100                    | \$97.50                      |                                    |                | \$ 11                    | \$78.00                       |                          |                                      |                         |                         |
| <b>AUGUST, SEPTEMBER</b>           |                          |                  |                  |  |                           |                              |                                    |                |                          |                               |                          |                                      |                         |                         |
| Broker                             | \$ 500                   | \$ 50            | \$ 130           |  | \$ 100                    | \$ 65                        |                                    |                | \$ 11                    | \$71.50                       |                          |                                      |                         |                         |
| Agent                              | \$ -                     | \$ 50            | \$ 130           |  | \$ 100                    | \$ 65                        |                                    |                | \$ 11                    | \$71.50                       |                          |                                      |                         |                         |
| <b>SEPTEMBER</b>                   |                          |                  |                  |  |                           |                              |                                    |                | Oct, Nov, Dec            |                               |                          |                                      |                         |                         |
| Broker                             | \$ 500                   | \$ 50            | \$ 65            |  | \$ 100                    | \$32.50                      | \$195; \$292.50(w/Assist)          |                | \$ 11                    | \$65.00                       |                          |                                      |                         |                         |
| Agent                              | \$ -                     | \$ 50            | \$ 65            |  | \$ 100                    | \$32.50                      | \$195; \$292.50(w/Assist)          |                | \$ 11                    | \$65.00                       |                          |                                      |                         |                         |
| <b>OCTOBER, NOVEMBER, DECEMBER</b> |                          |                  |                  |  |                           |                              |                                    |                |                          |                               |                          |                                      |                         |                         |
| Broker                             | \$ 500                   | \$ 40            | \$ 195           |  | \$ 100                    | \$97.50                      |                                    |                | \$ 11                    | \$58.50                       |                          |                                      |                         |                         |
| Agent                              | \$ -                     | \$ 40            | \$ 195           |  | \$ 100                    | \$97.50                      |                                    |                | \$ 11                    | \$58.50                       |                          |                                      |                         |                         |
| <b>NOVEMBER, DECEMBER</b>          |                          |                  |                  |  |                           |                              |                                    |                |                          |                               |                          |                                      |                         |                         |
| Broker                             | \$ 500                   | \$ 40            | \$ 130           |  | \$ 100                    | \$ 65                        |                                    |                | \$ 11                    | \$52.00                       |                          |                                      |                         |                         |
| Agent                              | \$ -                     | \$ 40            | \$ 130           |  | \$ 100                    | \$ 65                        |                                    |                | \$ 11                    | \$52.00                       |                          |                                      |                         |                         |
| <b>*DECEMBER</b>                   |                          |                  |                  |  |                           |                              |                                    |                | Jan Feb March Annual     |                               |                          |                                      |                         |                         |
| Broker                             | \$ 500                   | \$ 40            | \$ 65            |  | \$ 100                    | \$32.50                      | \$270; \$367.50(w/Assist)          |                | \$ 11                    | \$45.50                       |                          |                                      |                         |                         |
| Agent                              | \$ -                     | \$ 40            | \$ 65            |  | \$ 100                    | \$32.50                      | \$270; \$367.50(w/Assist)          |                | \$ 11                    | \$45.50                       |                          |                                      |                         |                         |

\* In March, June, Sept and Dec, after 14th of month, charge new members next quarters billing

\*\* MLS Reactivation Fee of \$65/mo is applied to members who left and want to reactivate: Chg BROKERS within the last 6 months or less(max \$390); AGENTS chg within the last 12 months or less.(max\$325)

~ Members who where inactivated for Nonpayment and wish to reactivate, will be charged \$25 late fee, \$50 MLS reactivation, \$15 keycard reactivation fee (if applicable), along with MLS dues owed.

^ Key Card maintenance fee is a mandatory fee with keycard. It is billed annually June thru July; invoiced in May. After April. 14th, new members pay prorated April thru June (15 mo.)

< Key Card reader, shackles, power paddles, etc are special order items and have a shipping charge. See MLS Additional Costs.

! MLS Orientation class deposit is collected from all new members (**sep check**). If member completes class in 90 as required, it will be refunded. Otherwise they will be inactivated and forfeit \$100 deposit.