



June 2021 Sales & Price

July 15, 2021

California June 2021 Sales and Price Report

\$819,630

Median Home Price

0.2% MTM

CA Median Price set a new high but growth expected to slow

1.7

Months of Supply

More new listings added but still below pre-pandemic level

-11.0%

YTY % Chg. in Pending Sales

Pending sales declined for the first time since May 2020

Demand continues to outpace supply

YTY % Change

Region	Sales (YTY % Change)	Active Listings (YTY % Change)
San Francisco Bay Area	34.1%	-29.0%
Southern California	33.9%	-28.3%
Central Valley	10.5%	-17.8%
Central Coast	26.6%	-41.9%
Far North	17.6%	-26.8%

Mix of sales changed rapidly in the past year

Month	\$0-499K (% of Sales)	\$1M+ (% of Sales)
May-19	45	15
Jun-19	45	15
Jul-19	45	15
Aug-19	45	15
Sep-19	45	15
Oct-19	45	15
Nov-19	45	15
Dec-19	45	15
Jan-20	45	15
Feb-20	45	15
Mar-20	45	15
Apr-20	45	15
May-20	45	15
Jun-20	45	15
Jul-20	45	15
Aug-20	45	15
Sep-20	45	15
Oct-20	45	15
Nov-20	45	15
Dec-20	45	15
Jan-21	45	15
Feb-21	45	15
Mar-21	45	15
Apr-21	45	15
May-21	45	15
Jun-21	45	15

www.car.org/marketdata